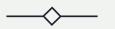
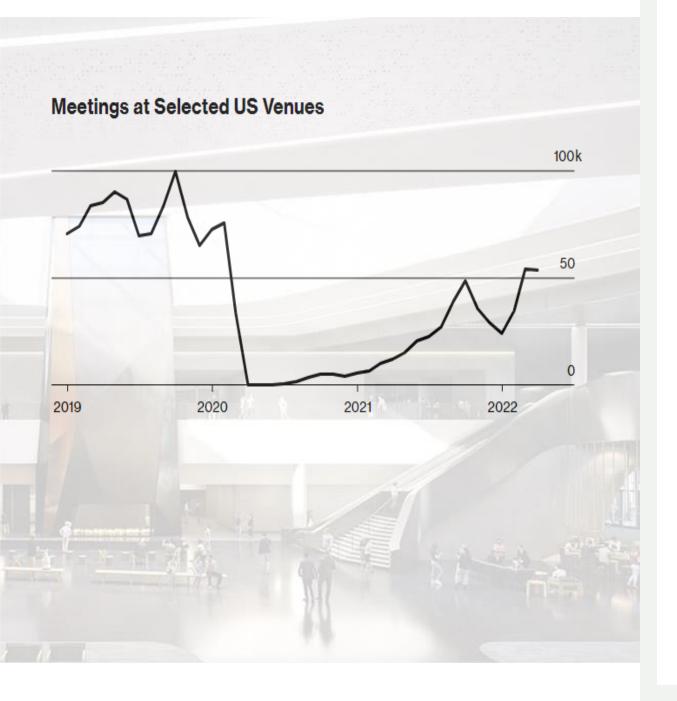
PLACEMAKING & Tourism

Richard Ollis, CEO

Ollis/Akers/Arney Insurance & Business Advisors September 14, 2022





As we emerge from the Pandemic, business travel and convention business has changed:

> 2019 – \$35 Million 2020 – \$7 Million 2021 – \$11 Million

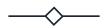




Springfield's largest convention facility is aging and in disrepair (University Plaza).

The current owner J.D. Holdings (Atrium Group) has done little reinvestment in its properties (University Plaza, Expo Center, Hammons Tower).

Our #1 (in size) convention facility is becoming undesirable.





Sports Tourism is strong and growing.

2020 – 46% Decrease (\$96M) 2021 – 82% Increase (\$170M) – 66.5M Room Nights

> *Economic Impact – \$91.8B Jobs – 635,000*



Elizabethtown (E-Town)

2012 – \$30M Investment

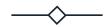
- 150 Acre Complex
- 12 Turfed Ball Diamonds
- 12 Multi-Use Fields
- 2 Championship Fields
- Pavilions, Events, Locker Rooms, Playgrounds

Passed Restaurant Tax (2%) to fund bonding of facility. →→



Results of Effort

- 1,717 jobs in tourism (Hardin County)
 -\$300M in tourism spending (Hardin County)
- -70.5M visitors (KY)
- -\$808M state & local taxes (KY)



Huddle Up Report Findings

| Facility Type | Anchor | Tournament Friendly |
|-----------------|---------------------------------------|---------------------------|
| Flat Fields | Minimum 16 fields | 8-15 fields |
| Pool | 50m/8-10 lanes with diving well | 25m with diving well |
| Diamonds | Minimum 12 fields | 8-11 fields |
| Hardwood Courts | Minimum 8 Basketball/16 Volleyball | 4 Basketball/8 Volleyball |
| Indoor Track | 200 meter/6 lanes/banked | 200 meter/6 lanes |

Threats

- Aging Facilities
- Community Alignment
- Regional Competition

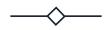


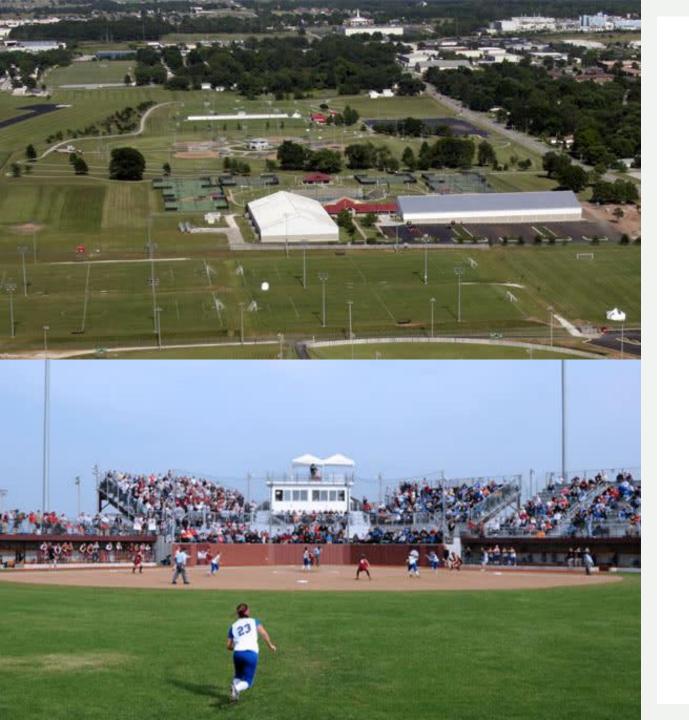
Springfield's Efforts

Betty and Bobby Allison Sports Town

\$20M(+) Total Private Investment

- 12 Sports Fields (4 turf)
- 94,000 sqft Indoor Facility
 \$2M Community Investment in Infrastructure
 - Sewer, Water, Roads, etc.





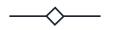
Killian/Cooper

5 Baseball Fields (Cooper)

14 Soccer Fields (1 Turf Stadium Field)

6 Softball Fields (1 Stadium Field)

\$20M Investment (City and State) in expansion and renovation of complexes. A master plan is being initiated.





The Fieldhouse Sportscenter

- 2021 Purchase (Park Board) - \$6M

- 46,000 sqft Built in 2013
 - 4 Basketball Courts
 - 4 Volleyball Courts



DRAKE POTH

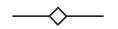
SOPHOMORE ARKANSAS STATE UNIVERSITY TRANSFER



Springfield Sports Tourism

- Betty and Bobby Allison Sports Town \$20M
- Cooper/Killian Upgrades \$20M
- Fieldhouse Purchase \$6M

- 3 Facilities; 140 sqft indoor space; 12 turf fields;
 37 total fields
- Add MSU, R-12, Drury, Evangel, etc.







Placemaking Efforts

Grant Ave Parkway - \$26M

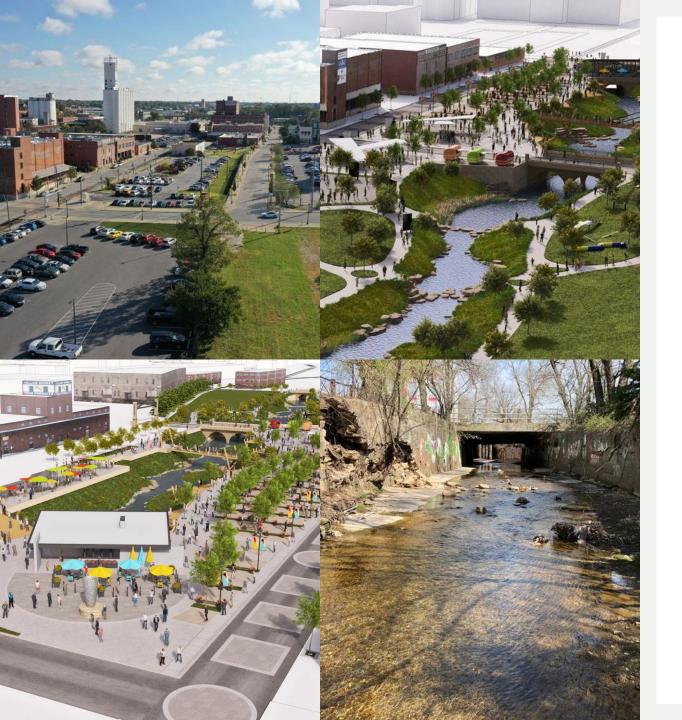
- Parkway from Bass Pro to Downtown
- Pedestrian, Bike Paths and Public Art
- Development and Redevelopment along Parkway



Art Museum

Master Plan – \$20M

- Naturalization of Creek (Stormwater)
- Expansion & Renovation of Facilities
- Event Space (Indoor/Outdoor Venue)
- Greenway from Art Museum to Grant Ave
- Park Space Phelps Grove Park to Gardens



Jordan Creek Daylighting

- Removal of Box Culvert (hiding creek)
- Creation of Park around Creek
- Improvement with storm water
- Main Street to JVIC
- Development Opportunities
- Downtown Amenity



Fellows Lake

- Marina
- Dirt 66 Trail Development

Lake Springfield

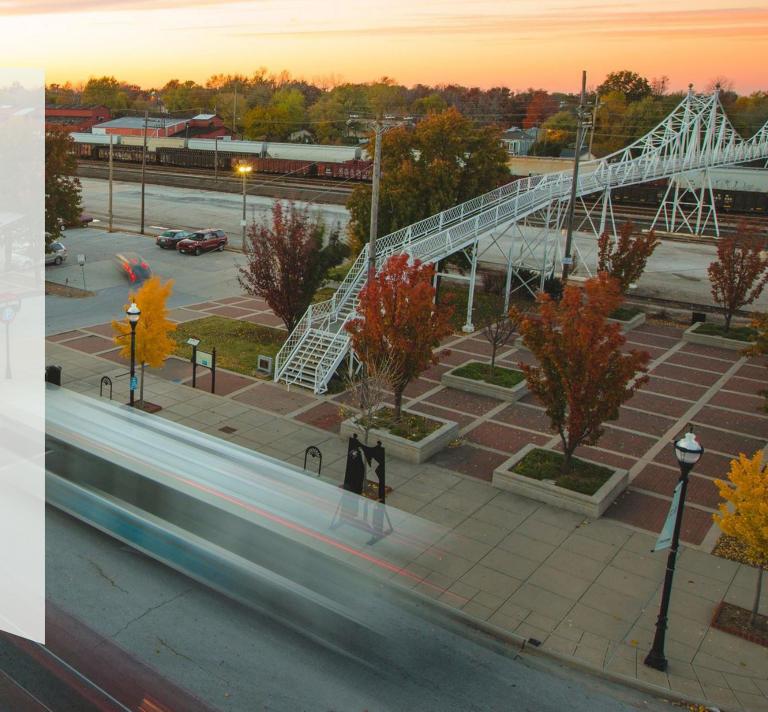
- James River Power Plant Decommissioned
- IM Master Plan Recreation, economic development, transportation

Chadwick Flyer Trail

- Ozark to Springfield

Opportunity

- Springfield is poised to become a regional Sports Tourism Destination.
- Quality of Place is emerging as a priority for attraction/retention of workforce.
- We must continue to obtain sustainable funding and promote economic development.



Any Questions?



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